

Federated Wireless

ALM Capital Markets Day

Iyad Tarazi, President & CEO

Federated Wireless Investors & Capitalization

- Founded in 2012
- \$140M invested to date
- \$65M Series C Preferred round closed in Sept '19 and April '20



Federated Wireless Value Proposition

- Federated Wireless has pioneered a cloud-based Spectrum Access System and ESC network enabling carrier, cable, fixed wireless and enterprise market participants to:
 - Unlock the tremendous value of shared spectrum and 5G
 - Extend the coverage and capacity of wireless networks
- Rapid market growth and adoption of Federated's SaaS business model yields high-margin, high retention recurring revenue
- Federated is the leader, competing effectively against Google in a multibillion-dollar market opportunity

Market Dynamics

- Lack of speed, coverage, security, and performance from Wi-Fi networks has created a massive opportunity for shared spectrum and CBRS-enabled 5G private wireless infrastructure
- Following the successful CBRS priority access licenses auction in July 2020, raising \$4.6 billion in proceeds, the strategic value of spectrum sharing in the 3.5 GHz CBRS band is clear
- Additional bands are being evaluated by the FCC to follow a similar CBRS sharing model

Opportunity to enable 25+ million small cells by 2026

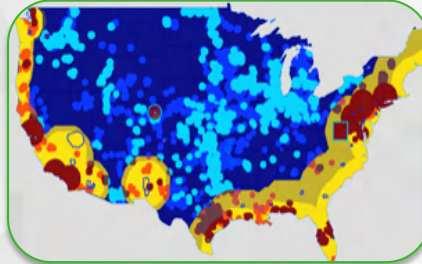
Private networks and shared spectrum: making the 5G enterprise a reality, ReThink, 2019

Federated Wireless Product Portfolio



Spectrum Controller

Access to shared spectrum, at scale



Spectrum Management

Visual tools for planning, managing, analyzing



Nationwide Sensor Network

Securely protects 3.5 GHz band Navy incumbents



Private Network Services

Private Networks for Public Sector and Enterprise

Private Network Services are offered as either turnkey or individually

Federated Wireless is Leading

Market Momentum

- Capturing market share with over 57,000 active devices
- 200+ customers and growing daily
- Significant movement from competitors

Differentiating on Service Quality

- 99.999 SAS Availability
- Top community and white glove support model

verizon

Charter
COMMUNICATIONS



Cambium Networks



Frontier

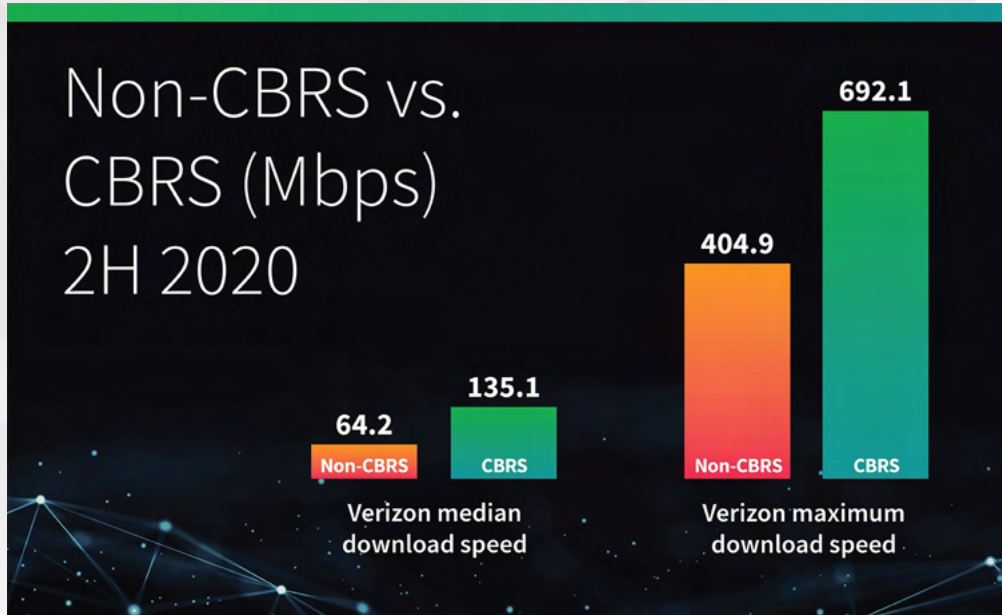


MITRE

JMA WIRELESS

Customer Highlight: Verizon

RootMetrics Independent Report Spotlights Philadelphia



Source: [RootMetrics CBRS Spotlight Report: A look at CBRS performance in Philadelphia March 11, 2021](#)

- #1 Mobile Operator in US with over 150 M Subs
- CBRS doubles speeds for Verizon 4G network, outperforming 5G
- Sets the stage for higher 5G speeds

federated wireless = faster downloads at lower cost

Customer Highlight: Managed Services in Public Sector



Marine Corps Albany
5G Smart Warehouse



Arlington County
School District

Thank You